

**WE'RE CLEAR ABOUT  
THE DIRECTION  
YOU'LL LEAD US IN**



We have big ambitions for our future here at **Barclays Bank Ireland PLC**. With an unparalleled reputation for proactive, tailored services and as part of a Group with over 20 million customers in 60 countries, we're poised to increase our share of the Irish commercial banking market. Boost our potential and you'll also boost your profile right across our business.

### **HEAD OF TRANSACTION BANKING**

You'll drive the growth of one of our largest businesses. Developing both new and existing business, you'll make sure our specialist services for corporates, financial institutions and IFSC companies continue to be world class. In particular, you'll deliver innovative cash management and e-channel solutions. If you're to influence, shape and inspire at all levels, impressive transaction banking experience is critical – as are strong team-management skills and the proven ability to grow revenue.

### **HEAD OF CREDIT AND RISK**

Your goal? To raise the bar and establish the highest possible standards right across the function. It means developing a highly-motivated and focused team while building productive relationships with business units throughout the bank. Decisive, practical and analytical, your professional qualification will be backed up by significant corporate, structured and project finance credit experience and the proven ability to lead by example. The role will require extensive engagement throughout the Barclays network, and stakeholder management will be a key part to this role.

### **CASH MANAGEMENT & TRADE SALES MANAGER**

We'll look to you for a market-leading, integrated marketing strategy that will win clients, strengthen existing relationships and protect business streams. You'll work closely with Relationship Teams to agree objectives and hit performance targets. And you'll forge strong links with companies to maximise cross-selling opportunities. You will demonstrate impressive cash & trade industry expertise as it relates to the Irish market. Exceptional sales, negotiation and people skills we'll take as read.

To find out more about these roles, based in Dublin and offering highly competitive packages, please contact Marcus Kelly, Managing Director, FK International Search & Selection, on +353 (0)1 668 8060 or at [mkelly@fkinternational.com](mailto:mkelly@fkinternational.com)