

BANKING

Our client is an acknowledged market leader in the Private Banking market in Ireland. The Bank delivers a full service offering to an extensive customer base of high net worth individuals and entities, and has experienced very strong growth across all areas of its business in recent years. The Bank is currently enhancing the management team of its lending business in order to position itself to fully capitalise on the growth opportunities currently available within its markets. As a result of this, the following key position has been recently created:

HEAD OF LENDING RELATIONSHIPS

The Position

This is a senior management position within a core business for the Bank. The role will involve managing teams of experienced relationship managers, and taking responsibility for driving the growth and profitability of a large portion of the Bank's lending book. Growth will be expected to come from the development of existing relationships and the acquisition of new clients.

The Requirements

The position requires an experienced and talented senior lending professional with a proven track record of growing and managing large and complex lending relationships. Given the nature and quality of the customer base, previous experience in property lending or corporate/structured finance will be an advantage. The successful candidate will also have outstanding leadership skills, a proven ability to manage and develop high performing teams, and the stature and credibility to represent the Bank with many of its most important clients, and internally at Group Executive level.

This is a key appointment for the Bank and will represent an excellent opportunity for a motivated individual keen to progress within a high growth environment. The remuneration package will reflect the seniority and importance of the appointment.

Our client is also seeking experienced lenders at Senior Manager and Associate Director level to manage significant lending portfolios.

We act as retained consultants for our clients. All applications will be treated by us in the strictest confidence. Initial consultation will be held with us and details released to our client only with the relevant individual's express consent.

Interested candidates should contact or forward their Curriculum Vitae to:

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