

Our client, the Private Banking and Wealth Management arm of a major banking group, has an unparalleled reputation for structuring and delivering high quality investment opportunities to clients of the bank and to other investment specialists. With a prime focus on value and innovation, products and services covered include property investment opportunities, pensions, investments, tax based opportunities and structured products including capital protected and other product offerings.

Due to continued growth and development our client is now recruiting an experienced financial services professional as follows:

MANAGER – STRUCTURED PRODUCTS

The Role

- Lead the growth of the Structured Products business, with an initial focus on capital protected product.
- In conjunction with structured finance specialists and option providers, design and develop structured products suitable for the target client base.
- Develop business from the existing client base, investment specialists and other intermediaries. Focus on developing relationships with new clients and intermediaries.

The Requirements

- Experience in a similar role gained in private banking, private wealth management, stockbroking, investment management or similar financial institutions.
- Numerate and capable of working with both structured finance specialists and option providers.
- Strong marketing focus gained through a business development, channel management, or private clients role.
- Familiarity with the compliance and regulatory environment.

This appointment will present an excellent opportunity to work with a high profile and progressive organisation. An attractive remuneration package commensurate with experience will apply.

Interested candidates should contact or forward their Curriculum Vitae in strict confidence to our retained consultant:

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