

De Lage Landen (DLL) is an international provider of high quality asset-based products, headquartered in Eindhoven, the Netherlands. As a subsidiary of AAA-rated Rabobank Group, DLL provides leasing and financial solutions to business partners around the globe and currently employs c. 3,000 employees in 25 countries.

De Lage Landen Ireland Company incorporates ACC Asset Finance (Hire Purchase and Leasing activities of ACC Bank plc), Structured Asset Finance (Structured Asset Finance and Syndication capability of DLL European Division) and DLL Global Group Treasury.

Due to continued growth and development, the following position has now arisen:

HEAD OF CREDIT

The Position:

Working as a key member of the Senior Management Team, the role will involve:

- Developing the strategic direction, organisational structure and policies of the credit department to provide a 'Best in Class' credit risk service to ACC Asset Finance and Structured Asset Finance.
- Ensuring effective and efficient functioning of the Credit Committee in which speed and quality of decision making is critical, whilst ensuring the integrity of the risk process is maintained.
- Managing and developing a high quality credit process with clear analysis and pricing of business, individual and sector risk.
- Building and maintaining excellent business relationships with the Corporate Credit Department and other Business Units within DLL.
- Providing leadership in the implementation of Credit I.T. Projects, Basel II Credit Risk processes and other strategic initiatives.
- Supervising, coaching and providing continual professional training and development for the Credit team.

The Person:

- A third level or professional qualification and a minimum of 10+ years' corporate credit experience gained with either a local or international bank/financial services company.
- Strong analytical skills combined with the ability to make well-informed decisions based on a thorough analysis of credit risk.
- Excellent I.T. awareness and the ability to implement Corporate I.T. projects and process initiatives within the Credit department.
- Proven credit risk experience at managerial level including analysis, approval and control of lending to client base.
- Excellent communication and interpersonal skills together with an ability to lead and motivate a cohesive team focused on achieving the department's objectives.

This position represents an outstanding opportunity to develop an interesting, varied and challenging career with a high profile international company. A very attractive remuneration package commensurate with experience will apply.

Interested candidates should contact or forward their Curriculum Vitae in strict confidence to our retained consultant:

**Marcus Kelly, FK International,
44 Northumberland Road, Ballsbridge, Dublin 4.
Tel: 01 668 8060 Fax: 01 668 8559
Email: mkelly@fkinternational.com**



FK International
Financial Search & Selection

www.fkinternational.com