

**de lage landen** ™

partners in finance

*De Lage Landen is a Netherlands based international provider of high quality asset financing products. With a presence in 22 countries across the globe, the company focuses on the following industries: Food & Agriculture, Healthcare, Office Equipment, Telecommunications, Information Technology, Materials Handling & Construction Equipment and Financial Institutions. In its domestic market the company offers Equipment Leasing, Car & Commercial Vehicle Leasing, ICT Leasing, Trade Finance and Consumer Finance through local Rabobanks but also direct to market. De Lage Landen is a wholly owned subsidiary of the Dutch Rabobank Group that is AAA-rated by Moody's and Standard & Poor's. The company employs 3,000 people.*

*De Lage Landen Ireland incorporates three operating units: Group Treasury, Global Structured Finance and a unit that provides and manages the Asset Financing Programme for ACC Bank. As part of a continued growth strategy for Dublin, a reinsurance company De Lage Landen Re Ltd (DLL Re), has been established with the objective of managing the DLL Group insurance and of developing synergistic insurance products which are complementary to the financing products of the DLL Group.*

*The following appointment, which will be integral to the overall success of the company, has now arisen:*

## **MANAGING DIRECTOR – DLL Re**

### **The Role**

Working closely with senior commercial and operational management of the DLL Group, the successful applicant will:

- Initiate and develop international reinsurance opportunities from both third party and direct financing programmes.
- Lead a strategy to develop innovative insurance products to closely align with the DLL Group vendor orientated business model.
- Offer an insurance risk management service to the DLL Group.

Day-to-day operations, including captive and risk management services, will be outsourced to a Rabobank Group Reinsurance company.

### **The Requirement**

- A first rate insurance specialist with a minimum of ten year's experience working with a large insurance/reinsurance company.
- A problem solver with a proven track record working at a senior level in a product development and sales/marketing orientated capacity.
- A proven track record in implementing international insurance solutions.
- A commercial and entrepreneurial individual with the drive and influencing skills to grow a business from start-up, to the point where the business can take its place as a key part of the DLL Group.

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**This is an important appointment for the company and will represent an excellent opportunity for a motivated individual. The remuneration package will be very attractive and will reflect the seniority of the position.**

Interested candidates should contact or forward  
their Curriculum Vitae in strict confidence  
to our retained consultant:

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