

PRIVATE BANK

Our client is a highly prestigious and acknowledged market leader within the Private Banking sector. The Bank has built an unparalleled client base by offering a world-class, tailor-made and results orientated service across Wealth Enhancement, Wealth Preservation and Wealth Transfer. The Bank's success has been predicated on building long-term relationships with a diverse range of high net worth individuals, including industry leaders, property developers, entrepreneurs and professionals. Due to continued impressive expansion, the following outstanding opportunity has arisen:

DIRECTOR RELATIONSHIP MANAGEMENT

The Position

- Develop key relationships with a portfolio of super high net worth clients of the bank.
- Proactively build and develop long-term relationships with potential clients within the super high net worth category.
- As an integral member of the executive management team, play an active part in reviewing and developing strategy, investment policy and related areas.
- Take a high profile and proactive role in promoting the Bank's services.

The Requirements

- A minimum of ten years relevant Director level experience operating and interacting within the upper echelons of business. While a background in Private Banking would be advantageous, suitable candidates from a related field such as Corporate Finance, Corporate Banking or Venture Capital will be considered.
- An outstanding and proven track record of building and managing client relationships at the highest levels.
- First-rate communication and interpersonal skills, combined with the stature and credibility to represent the Bank with a number of its most important clients.

This is a key appointment for the Bank and will represent an outstanding opportunity for a motivated individual to progress with a fast moving and high profile organisation. The remuneration package will reflect the importance of the position.

We act as retained consultants for our client. All applications will be treated in strict confidence. The initial consultation will be with us; details will be released to our client only with the individuals consent.

Interested candidates should contact or forward their Curriculum Vitae in strict confidence to:

**Marcus Kelly, Managing Director, FK International,
44 Northumberland Road, Ballsbridge, Dublin 4.**

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