

CORPORATE AND PROPERTY LENDING

Our client is the Corporate and Property Lending arm of one of Ireland's leading banks. The Bank has a reputation for providing a quality, results-orientated service to the banking needs of a large and diverse client base, comprising leading domestic and multinational companies. They offer a fully integrated corporate, commercial and institutional capability across money markets, treasury and asset finance.

Due to continued dramatic growth, particularly in the big ticket area, a number of senior positions exist working as part of the Senior Management team as follows:

SENIOR CORPORATE LENDING MANAGERS

The Positions

- Advise a portfolio of clients who have requirements in areas including acquisition finance, MBO's, mergers and other similar transactions
- Work with clients to tailor/structure solutions to specific requirements, accessing a product range including bank debt, mezzanine debt and equity finance
- Play a key role in generating new business opportunities from both existing and potential new clients

The Requirements

- A first rate professional with a minimum of seven year's experience and a proven track record delivering structured financing solutions. Candidates could come from backgrounds including project, leverage or corporate finance, with a bank or large accounting practice
- A problem solver with the ability to deal with complex financial and legal issues in a fast moving environment

SENIOR PROPERTY LENDING MANAGERS

The Positions

- Manage a portfolio of existing and potential new clients, with a particular focus on the property sector
- Identify and build key customer relationships with a view to generating and delivering new business opportunities.
- Work with clients to tailor products and services to meet their specific requirements
- Participate in ongoing projects and contribute to the overall growth of the Property Lending team

The Requirements

- An experienced and motivated individual with a proven track record in managing and building client relationships and in the delivery of products and services to the highest professional standards
- An ability to identify complex market/customer needs and to develop the products and services required to meet those needs
- A motivated team player with the interpersonal skills, industry knowledge and high energy levels required to excel in a challenging environment

These positions represent an outstanding opportunity to fast track a career at a high level with one of the country's leading financial institutions. The remuneration packages will be very attractive and will reflect the seniority of the positions.

Interested candidates should contact or forward their

Curriculum Vitae in strict confidence to:

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Financial Search & Selection

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