

# TREASURY AND CAPITAL MARKETS

*Our client is the Treasury and Capital Markets arm of a major banking group. The Bank has an unparalleled reputation for delivering a high-quality and innovative treasury and capital markets service to a diverse client base. Services offered include foreign exchange, corporate deposits, interest rate risk management and commercial treasury. Due to continued impressive growth, the following senior opportunities have arisen:*

## HEAD OF TREASURY SALES UNIT

### The Position

- Working as an integral part of the senior management team, play a key role in driving the growth and direction of the treasury sales business
- Originating and sourcing business from companies who have known FX and Interest Rate exposures
- Working closely with clients to structure treasury products to meet specific requirements
- Managing and motivating a team capable of delivering to the highest professional standards

### The Requirements

- An experienced and motivated individual with a proven track-record in selling a range of treasury products to large corporate clients
- The ability to identify complex market/customer needs and to develop treasury products to meet those needs
- An ambitious and commercial individual

## SENIOR MANAGER/TRADER

### The Position

- Trading a range of products on a proprietary basis. These will be both structured and vanilla in Interest Rate and Options markets
- Providing competitive and timely price quotation for Interest Rate Swaps and Options and other instruments to corporate clients
- Working with the sales team to actively develop and introduce new products to the Bank's corporate client base

### The Requirements

- A first-rate professional with a minimum of five year's trading experience in the Capital Markets
- A network of market contacts and the ability to disseminate and react to market developments in a timely fashion
- Expertise in both vanilla FX and Interest Rate products and in the provision of tailor-made solutions for individual clients using both traditional and innovative FX and Interest Rate hedging techniques

These appointments will present excellent opportunities to work within a high-profile and progressive organisation. Very attractive remuneration packages commensurate with experience will apply.

---

Interested candidates should contact or forward their  
Curriculum Vitae in strict confidence to:

Marcus Kelly, FK International,  
44 Northumberland Road, Ballsbridge, Dublin 4  
Tel: 01 668 8060 Fax: 01 668 8559  
Email: [mkelly@fkinternational.com](mailto:mkelly@fkinternational.com)



**FK  
International**  
Financial Search & Selection  
[www.fkinternational.com](http://www.fkinternational.com)