

# PRIVATE BANK

*Our client is a highly prestigious and acknowledged market leader within the Private Banking sector. The Bank has built an unparalleled client base by offering a world-class, tailor-made and results orientated service across Wealth Enhancement, Wealth Preservation and Wealth Transfer. The Bank's success has been predicated on building long-term relationships with a diverse range of high net worth individuals, including industry leaders, property developers, entrepreneurs and professionals. Due to continued impressive expansion, the following outstanding opportunity has arisen:*

## DIRECTOR RELATIONSHIP MANAGEMENT

### The Position

- Develop key relationships with a portfolio of super high net worth clients of the bank.
- Proactively build and develop long-term relationships with potential clients within the super high net worth category.
- As an integral member of the executive management team, play an active part in reviewing and developing strategy, investment policy and related areas.
- Take a high profile and proactive role in promoting the Bank's services.

### The Requirements

- A minimum of ten years relevant Director level experience operating and interacting within the upper echelons of business. While a background in Private Banking would be advantageous, suitable candidates from a related field such as Corporate Finance, Corporate Banking or Venture Capital will be considered.
- An outstanding and proven track record of building and managing client relationships at the highest levels.
- First-rate communication and interpersonal skills, combined with the stature and credibility to represent the Bank with a number of its most important clients.

This is a key appointment for the Bank and will represent an outstanding opportunity for a motivated individual to progress with a fast moving and high profile organisation. The remuneration package will reflect the importance of the position.

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We act as retained consultants for our client. All applications will be treated in strict confidence. The initial consultation will be with us; details will be released to our client only with the individuals consent.

**Interested candidates should contact or forward their Curriculum Vitae in strict confidence to:**

**Marcus Kelly, Managing Director, FK International,**

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