

# AMENTUM CAPITAL LTD.

HSH NORDBANK GROUP AGV GROUP



*Amentum Capital Limited was set up in Dublin in late 2005 and is a specialist aircraft operating lease company forming part of the HSH Nordbank and AGV groups. Amentum offers flexible and innovative operating lease products to a broad range of commercial and regional airlines and corporate clients worldwide. With a particular focus on product knowledge and technical expertise the company also provides specialist asset management, remarketing and consultancy services to HSH Nordbank and to third parties. HSH Nordbank is one of the leading global players in the aviation sector with a portfolio in excess of \$4 billion.*

*Due to its continued impressive expansion, a number of exciting opportunities for entrepreneurial professionals have arisen as follows:*

## SENIOR LEASE ADMINISTRATOR

### The Position

Liaising closely with the Amentum technical and finance team and with airline customers, take responsibility for:

- Managing bespoke asset monitoring and lease administration system.
- Monitoring lessee compliance with lease and insurance obligations, and recording payment obligations including rent and maintenance reserves.

### The Requirements

- A minimum of 5 years' experience in a similar role within the aviation or leasing sector.
- A self-starter with excellent organisational and communication skills.

## SENIOR MARKET AND ASSET ANALYST

### The Position

- Provide market, asset and financial assessments required to assist with due diligence of investment opportunities.
- Collate and maintain a comprehensive bank of market information required to respond to customers' needs, for use in credit assessments and, for presentation to membership and industry events.
- Identification of new prospects and future market trends.

### The Requirements

- A degree qualified individual with a minimum of 5 years' experience of market analysis in the aviation industry.
- Proven quantitative and qualitative market information gathering and analysis capabilities.
- Strong written and verbal communication skills combined with the ability to deal with individuals of all levels and disciplines.

## SENIOR SALES EXECUTIVE

### The Position

- Liaise closely with HSH Nordbank's market teams in London, New York and Singapore on the implementation of sales initiatives with existing and prospective customers.
- Propose and negotiate lease transactions to customers worldwide.
- Plan and implement remarketing campaigns for assets within HSH Nordbank's existing aircraft portfolio.

### The Requirements

- A minimum of 7 years' sales and marketing experience in the aviation sector. An existing network of contacts is a prerequisite.
- Proven track record in the origination and execution of lease transactions.
- Strong interpersonal, communication and presentation skills are essential.

---

*These positions represent excellent opportunities for career progression in a fast moving and dynamic environment. Very attractive remuneration packages commensurate with experience will apply to all positions.*

**Interested candidates should contact or forward  
their Curriculum Vitae in strict confidence  
to our retained consultants:**

**Marcus Kelly or Johanna Kelly, FK International,  
Tel: 01 668 8060, Email: mkelly@fkinternational.com**



**FK  
International**

Financial Search & Selection

[www.fkinternational.com](http://www.fkinternational.com)